

APPENDIX D5 – ESSA Term Sheet Issues Matrix

Instructions

New York State Electric & Gas Corporation and Rochester Gas and Electric Corporation expect that bidders will submit commercially viable bids on the basis of terms and conditions substantially the same as those reflected in the Term Sheet (Appendix D4) published with this RFP on September 1, 2025. The Term Sheet will be followed by an Energy Storage Services Agreement expected to be published on November 3, 2025 at the beginning of Phase II. This Appendix is meant for the bidder to explain changes to the substantial terms published with the Term Sheet.

Indication of Changes. If bidder determines that changes to their application should be made, then the bidder shall provide:

- (1) a mark-up of the Phase I application appendices to indicate proposed changes, with specific additions (**bold and underlined**) and deletions (~~strike through~~) marked, and;
- (2) a separate document with a table in the format provided below explaining each change the bidder made to the Phase I application.

Table 1: Proposed Changes to Term Sheet

Term #	Proposed Change	Explanation of Change

Additional Notes

Any revisions to the Term Sheet not explained in the table provided by bidder may be disregarded by NYSEG and RG&E.

Any proposed changes, especially changes to material terms, may negatively impact the competitiveness of a bid. This includes changes that would affect the value of bidder's proposal, modify the risks and benefits provided for in the response, or are commercially or legally unacceptable in the sole judgment of NYSEG and RG&E.